

Message Text

UNCLASSIFIED

PAGE 01 BANGKO 30949 101400Z

41

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W

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P R 101020Z NOV 76

FM AMEMBASSY BANGKOK

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 5886

UNCLAS BANGKOK 30949

E.O. 11652: N/A

TAGS: BEXP, TH

SUBJ: TRADE OPPORTUNITY-MTS SYSTEMS CORP.

REF: BANGKOK 25692

1. REFTEL WAS A RESPONSE TO AN ADS REQUEST OF MTS SYSTEMS CORP.,
BOX 24012, MINNEAPOLIS, MINNESOTA (PHONE: 612-944-4135).

2. ON SEPTEMBER 30, KURT D. HELLBERG, REGIONAL DIRECTOR-PACIFIC,
MTS SYSTEMS CORP., VISITED BANGKOK AND THESSUGGESTED LOCAL FIRMS,
INCLUDING A.I.C.E. ENTERPRISES (THAI) CO. LTD., 35/9 CHALERM
LOKE TRADE CENTER, RAJDAMRI ROAD, BANGKOK.

3. A.I.C.E. WROTE TO MTS SYSTEMS ON OCTOBER 4 AND AGAIN ON
NOVEMBER 3 TO CONFIRM ITS INTEREST, AND REQUESTED ANEXLUDSIVE
REPRESENTATION AGREEMENT.

4. I.I.C.E. INFORMED EMBASSY THAT UPON RECEIPT OF MTS SYSTEMS'S
AFFIRMATIVE REPLY IT WILL PROMPTLY SEND SPECIFICATIONS FOR THE
PURCHASE OF AN AIRCRAFT STATIC TEST SYSTEM VALUED AT MORE THAN
\$300,000 FOR THE ROYAL THAI AIR FORCE.

5. COMMERCE IS REQUESTED TO CONTACT MTS SYSTEMS AND ADVISE
ASAP.
WHITEHOUSE

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NNN

Message Attributes

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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Margaret P. Grafeld
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